

## Message Text

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61

ORIGIN PM-04

INFO OCT-01 NEA-10 ISO-00 SS-15 SP-02 INR-07 EB-07 MC-02

L-03 /051 R

DRAFTED BY PM/SAS-DNIEMI:DD

APPROVED BY PM-TSTERN

NEA/ARN - MR. DAY

T - MR. LEWIS(INFO)

PM/SAS - MR. JAMES

S/S:RKUCHEL

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P 300019Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY AMMAN PRIORITY

C O N F I D E N T I A L STATE 207026

STADIS//////////

E.O. 11652: GDS

TAGS: MASS, JO

SUBJECT: ADDITIONAL CHARGES AGAINST JORDAN MAP

REFERENCE: (A) AMMAN 5646 (B) STATE 145948 (C) STATE

202420

1. THIS IS THE SEPARATE REPORT,PROMISED IN REF C, ON THE \$4.2 MILLION "MISUNDERSTANDING" AND OTHER PROBLEMS THAT HAVE ARISEN IN CLOSING OUT FY 75 MAP FOR JORDAN. THE "MIS-UNDERSTANDING" PROBLEM ON REHAB COSTS FOR HOWITZERS AND RECOVERY VEHICLES REMAINS ESSENTIALLY AS DESCRIBED IN REF B. DOD, AND ARMY IN PARTICULAR, CONTINUES TO HOLD FIRMLY TO THE POSITION THAT IT WOULD BE UNDESIRABLE TO SHIP THE HOWITZERS AND RECOVERY VEHICLES TO THE JORDANIANS IN "AS IS" CONDITION. DOD ADOPTED THIS POLICY AFTER THE JORDANIANS SHOWED STRONG DISSATISFACTION WITH THE APPEARANCE OF US EQUIPMENT THAT HAD BEEN SENT TO JORDAN IN "AS IS"

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CONDITION. GENERAL BIN SHAKER HAS EMPHASIZED THE MORALE

PROBLEM WITH HIS TROOPS WHEN THEY RECEIVE EQUIPMENT WHICH MEETS OPERATING CONDITION FOR ISSUANCE TO US TROOPS, BUT APPEARS TO BE BELOW THE STANDARD OF WHAT THE US PROVIDES TO OTHER COUNTRIES. THE DISSATISFACTION IN THE TANK "BILI" CASE COMPELLED THE ARMY TO PULL TANKS IN ACCEPTABLE CONDITION FROM NATIONAL GUARD INVENTORIES, CAUSING SOME DISLOCATION AND LEADING EVENTUALLY TO DOD'S POLICY OF NEVER AGAIN SHIPPING ANY ITEMS IN "AS IS" CONDITION.

2. PRICE INCREASE ON TOWS -- ARMY IS OBLIGED TO RAISE THE COST OF TOW LAUNCHERS AND MISSILES CHARGED TO FY 75 MAP BY \$2.3 MILLION. ARMY'S EXPLANATION IS THAT THE PRICE ORIGINALLY QUOTED WAS A FORMER PROCUREMENT PRICE ADJUSTED UPWARD FOR ANTICIPATED COST INCREASES. HOWEVER, ARMY SAYS PRICE INCREASES WERE GREATER THAN THOSE ESTIMATED BY SOME \$2.3 MILLION AND IT MUST NOW RAISE THE COST CHARGED TO THE JORDAN MAP PROGRAM TO REFLECT CURRENT PRICES.

3. DRAGON SUPPORT COSTS -- ARMY HAS POINTED OUT THAT THE DRAGON PROGRAM WORKED OUT JOINTLY WITH THE JORDANIAN DELEGATION TO WASHINGTON LAST SPRING INCLUDED TRACKERS AND MISSILES ONLY. TRAINING, SPARES, AND TESTING EQUIPMENT WERE INADVERTENTLY OMITTED, BUT ARE REQUIRED TO PROVIDE PROPER SUPPORT FOR JORDAN'S DRAGON MISSILES. THE JORDANIANS MAY OR MAY NOT HAVE BEEN AWARE THAT THE AGREED PROGRAM OMITTED SUPPORT SERVICES AND EQUIPMENT; IN ANY EVENT, IF JORDANIANS WANT SUCH SERVICES AND EQUIPMENT, AN ADDITIONAL \$1.6 MILLION IS REQUIRED FOR THESE ITEMS.

4. DOD/ARMY IS PREPARING A MEMORANDUM ON ALL OF THE ABOVE FOR DEPUTY SECRETARY CLEMENTS WHICH WILL PRESENT VARIOUS OPTIONS AND RECOMMEND WAYS TO RESOLVE THE ABOVE PROBLEMS. WE HAVE MADE CLEAR OUR OWN DESIRE TO SEE THEM RESOLVED IN MANNER WHICH THE JORDANIANS WILL FIND ACCEPTABLE, AND WE HOPE TO HAVE DECISIONS NEXT WEEK. WILL ADVISE.

5. WHILE DOD WORKS ON THE PROBLEM, WE WOULD APPRECIATE YOUR COMMENTS AND SUGGESTIONS ON WHAT WOULD AND WOULD NOT BE SALEABLE TO THE JORDANIANS. WE WOULD ALSO APPRECIATE  
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AN INDICATION OF WHAT PLANS THE JORDANIANS HAVE HAD IN MIND FOR USE OF THE DOL. 4.2 MILLION. INGERSOLL

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## Message Attributes

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**TAGS:** MASS, JO, US  
**To:** AMMAN  
**Type:** TE  
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